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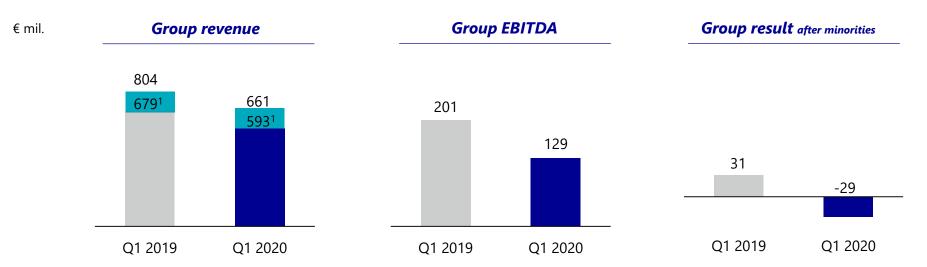
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Fraport

Financials significantly impacted by lower Traffic



- Negative traffic performance, predominantly starting in March, leads to lower Group revenue of -13% (excl. IFRIC 12)
- EBITDA also being impacted by negative Traffic, down 36%
- EBITDA margin w/o IFRIC 12 revenue at 22%, down by 8pp
- Group result negative at EUR -29mn, down by EUR 60mn
- Negative EPS of EUR -0.31



Segment Overview – P&L

Aviation	Q1 2020	Q1 2019	%
Revenue	188.8	225.0	-16.1
- Aviation charges ¹	143.5	174.5	-17.8
- Security services	35.6	38.6	-7.8
- Other revenue	9.7	11.9	-18.5
EBITDA	2.7	38.2	-92.9
EBIT	-33.4	-0.6	>-100

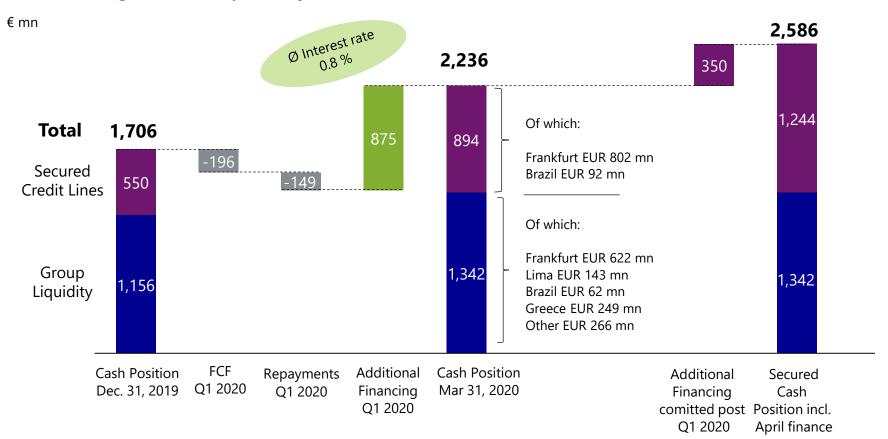
¹ Aviation charges incl. reimbursements to airlines based on growth incentives.								
Ground Handling	Q1 2020	Q1 2019	%					
Revenue	138.4	160.8	-13.9					
- Ground Handling	70.4	81.4	-13.5					
- Infrastructure	61.2	72.4	-15.5					
- Other revenue	6.8	7.0	-2.9					
EBITDA	-6.8	5.3	>-100					
EBIT	-17.3	-6.4	>-100					

Retail & Real Estate	Q1 2020	Q1 2019	%
Revenue	101.7	116.2	-12.5
- Retail	37.7	48.6	-22.4
- Real Estate	41.5	40.5	+2.5
- Parking	20.5	24.8	-17.3
- Other revenue	2.0	2.3	-13.0
EBITDA	80.0	101.1	-20.9
EBIT	56.8	79.1	-28.2

Int' Activities & Services	Q1 2020	Q1 2019	%
Revenue	232.2	301.8	-23.1
Revenue excl. IFRIC 12	164.3	176.5	-6.9
EBITDA	53.2	56	-5.0
EBIT	6.2	14	-55.7

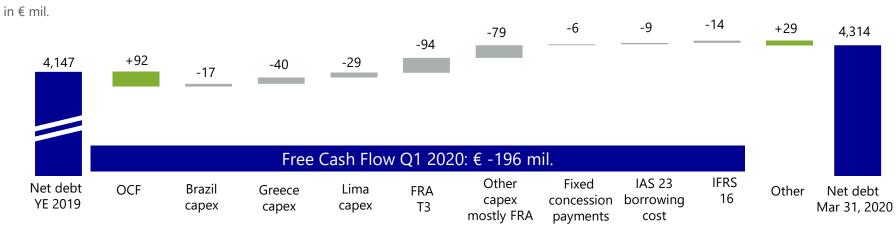
Fraport

Financing and Liquidity Profile





Coronavirus Impact: Cash Burn due to reduced OCF



Notable decrease in OCF due to expectional morfemence division	مماله ويمارين
> Notable decrease in OCF due to operational performance drive	n by the
impacts of the Coronavirus-pandemic	

- Negative free cash flow due to ongoing capex programs, esp. Terminal 3 in Frankfurt as well as investments in international assets
- > Net debt exceeds EUR 4.3bn, Gearing just under 100 %

Capex figures including down payments to EPC companies

- 1 = Capex in airport op. projects, other intangible assets, PPE, investment property, and at equity investments. No consideration of one-time payments for acquisitions
- 2 = OCF IFRS 16 Capex + Dividends from at equity investments
- 3 = Year-end 2019 figures

Comments

€ mil.	Q1 2020	Q1 2019	%
Operating cash flow	92	129	-36.9
OCF before work. cap. changes	90	160	-60.8
Capex ¹	274	402	-31.8
Free cash flow ²	-196	-246	-20.3
Net debt	4,314	4,147 ³	+4.0
Equity	4,513	4,623 ³	-2.4
Gearing ratio	99.4	93.3 ³	+6.1PP



Restrictions updated on May 14th, 2020

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COVID-19 Market Environment

Frankfurt

- 96% of all travel destinations introduced travel restrictions
- Frankfurt Airport remains open as the only airport to serve intercontinental flights in Germany
- However, ban on non-EU citizens to enter EU in place (valid till mid May) and 14 Days Quarantine Requirement when entering Germany (valid till mid June)
- Sharp capacity reductions from Airlines
- Terminal 2 and 2 Runways temporarily closed
- Lowest March Traffic since 1991
- Short time work applied for first time in Fraport history
- 80% of staff with reduced working hours to partly offset financial impact of negative traffic Performance

International Activities

- Lima: Airport temporarily closed (mid March-May 24th)
- Ljubljana: Airport was temporarily closed (mid March-May 11th)
- Fraport Brasil: International traffic stopped
- Fraport Greece: basically no international traffic
- Twin Star: International traffic stopped till May 6th
- Fraport USA: International traffic partly stopped
- Antalya: Temporarily closed (since beginning of April)
- St. Petersburg: International traffic stopped
- Xi'An: Slow restart of Operations following strong declines in February and beginning of March
- Delhi: Commercial traffic stopped (end March-May 17th)

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COVID-19 turns Traffic clearly negative

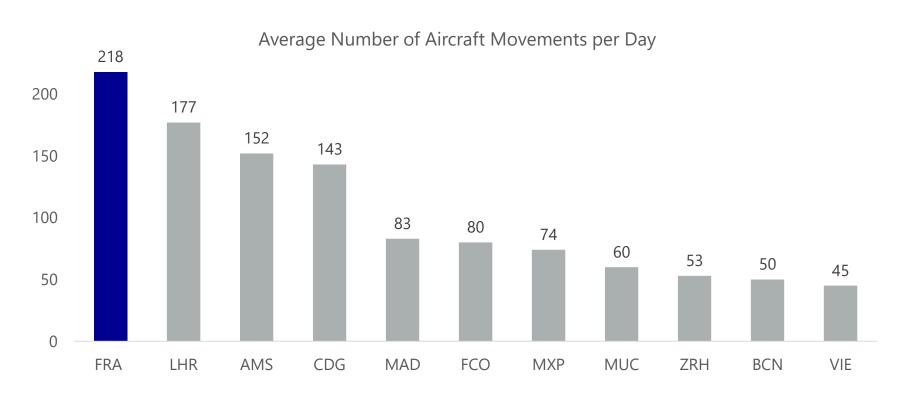
Airport operations	Fraport Share	APR 2020	Δ previous year	YTD 2020	∆ previous year	FY 2019	Δ previous year	FY 2018	Δ previous year
Frankfurt	100%	188k	-96.9%	11,304k	-45.8%	70,556k	+1.5%	69,510k	+7.8%
Brazil	100%	51k	-95.7%	3,506k	-31.5%	15,517k	+3.9%	14,915k	+7.0%
Slovenija	100%	2k	-99.8%	192k	-61.7%	1,721k	-5.0%	1,812k	+7.7%
Lima	80.01%	1k	-99.9%	5,030k	-31.8%	23,579k	+6.6%	22,118k	+7.3%
Greek regionals	73.4%	10k	-99.3%	1,523k	-54.6%	30,153k	+0.9%	29,877k	+8.9%
Twin Star	60%	2k	-98.3%	201k	-35.2%	4,970k	-10.7%	5,558k	+12.2%
Antalya	51%	3k	-99.9%	2,331k	-52.1%	35,483k	+10.0%	32,269k	+22.5%
St. Petersburg	25%	112k	-92.1%	3,579k	-29.4%	19,581k	+8.1%	18,122k	+12.4%
Xi'an	24.5%	1,375k	-64.1%	6,644k	-56.0%	47,221k	+5.7%	44,653k	+6.7%

All Investments negative due to COVID-19

7 Investments with Passenger Growth in 2019

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Frankfurt: Europe's busiest Airport during Crisis



Source: Eurocontrol April 2020, selected Airports only

Cash Management





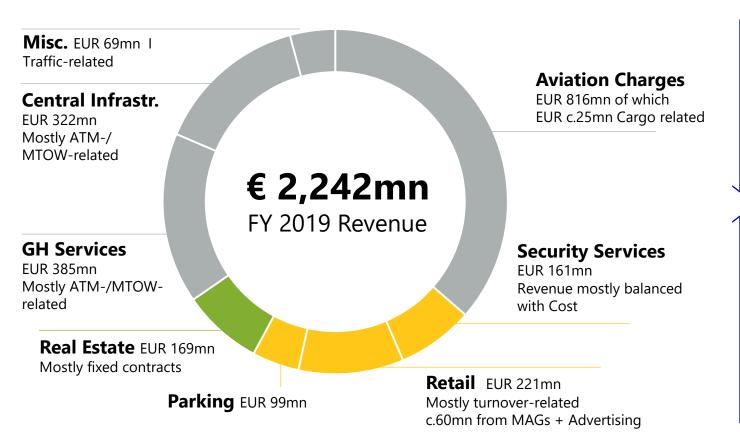
1 | Minimum Revenues

2 | Opex Reduction

3 I Capex Reduction

Frankfurt Revenue Split





90% of Frankfurt Revenues are **traffic-related**

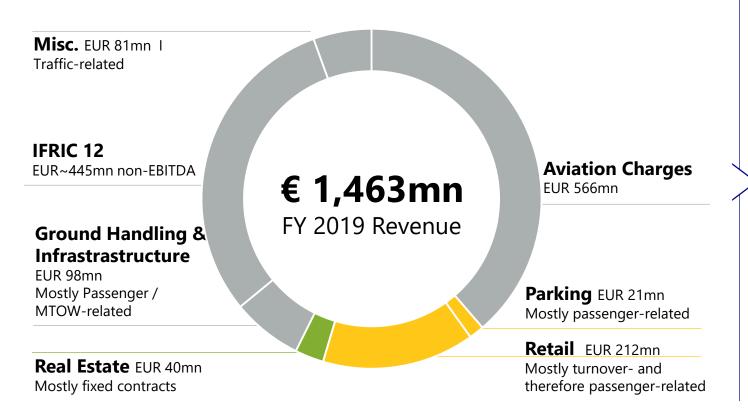
Lower Demand for Security Business will also lead to lower Cost

Non-Aviation
Business offering
some Downside
Protection of
c.10% of Total Revenue

Low Contribution of Cargo Business ~1% of Revenue

Internationals Revenue Split





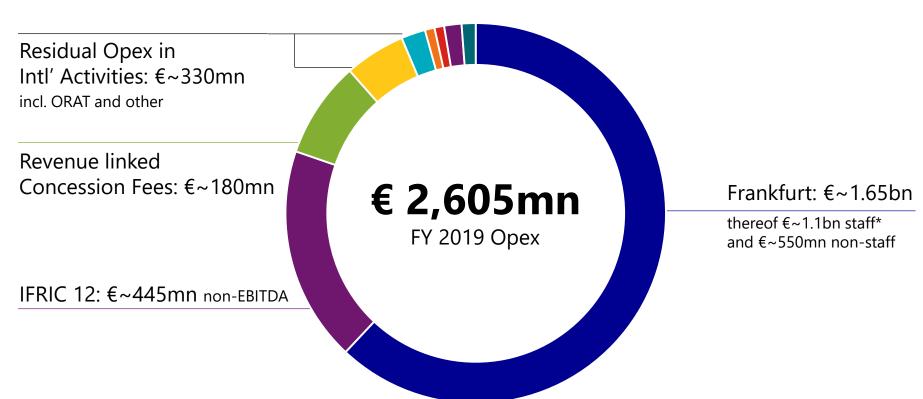
Around **90** % of all revenues are linked to **traffic development**

Aviation Chargesreflect > **55** % of
Underlying Revenues
from Internationals

Minor Downside
Protection from **Non- Aviation Business**

Opex Overview FY 2019





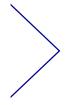
Frankfurt Opex Reduction



Staff cost

€~900mn p.a.

€~75mn per month



Approx. 80% of Staff in Short Time Work Program

Here: Different Degrees of Work Reduction Ranging from 1 to 100% Reduction

Blended Effect of c.50 to 60% Working Time Reduction in April / May

Due to supplementary Payments net Effect of c.40% lower Staff Cost for Fraport

Savings of € ~30mn p. Month achievable

In case of longer Duration of sharply reduced Traffic, further reductions possible

Non-Staff cost

€~550mn p.a.

€~45mn per month



Main Cost Items Fixed or Semi-fixed, when closing down Operations:

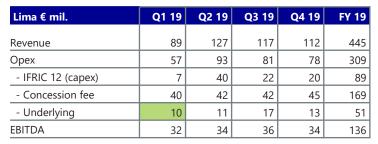
- € ~85mn Utilities
- € ~75mn Maintenance Expenses
- € ~70mn External Services
- € ~60mn Investments that were not able to be capitalized
- € ~60mn Raw materials and supplies

Savings of up to € ~10mn p. Month achievable

When Traffic Restarts Savings will gradually come down

Business Update

International Opex Reduction



Brasil € mil.	Q1 19	Q2 19	Q3 19	Q4 19	FY 19
Revenue	86	77	65	55	283
Opex	77	68	54	44	243
- IFRIC 12 (capex)	63	56	41	30	190
- Concession fee	1	1	1	2	5
- Underlying	13	11	12	12	48
EBITDA	9	9	11	11	40

US € mil.	Q1 19	Q2 19	Q3 19	Q4 19	FY 19
Revenue	17	22	25	21	85
Revenue	17		23	21	63
Opex	6	8	12	9	35
- Concession fee	3	3	6	5	17
- Underlying	3	5	6	4	18
EBITDA	11	14	13	12	50

Greece € mil.	Q1 19	Q2 19	Q3 19	Q4 19	FY 19
Revenue	78	128	177	80	463
Opex	78	81	71	63	293
- IFRIC 12 (capex)	55	47	33	31	166
- Underlying	23	34	38	32	127
EBITDA	0	47	106	17	170

Twin Star € mil.	Q1 19	Q2 19	Q3 19	Q4 19	FY 19
Revenue	3	15	41	5	64
Орех	4	6	14	6	30
- Concession fee	0	0	6	1	7
- Underlying	4	6	8	5	23
EBITDA	-1	9	27	-1	34

Ljubljana € mil.	Q1 19	Q2 19	Q3 19	Q4 19	FY 19
Revenue	10	13	14	8	45
Орех	6	8	8	7	29
- Underlying	6	8	8	7	29
EBITDA	4	5	6	1	16





Possible savings of **up to 25%**

Potential to reduce opex, however, **low** in absolute terms

Business Update

Capex Reduction













New:



negative

New: {€~1.05bn-1.2bn}

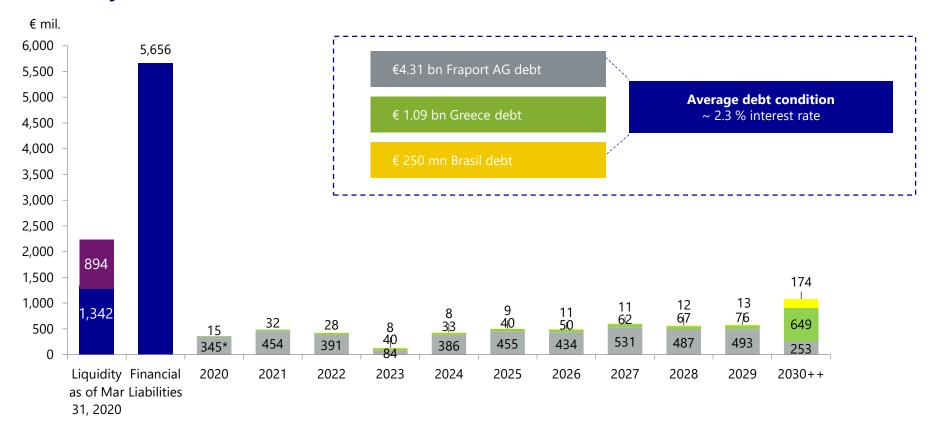
Total Capex: € ~1.4-1.5bn

New:

+ Fixed Concession Payments & Borrowing Cost: € ~100mn

Fraport

Maturity Profile & Cash Position as of Mar 31, 2020





Clearly negative due to Corona

Duration and magnitude of Coronavirus impact not yet fully assessible



	2019 Results	2020 Outlook w/o Corona	Corona impact
Passengers FRA	70.6 mil.	On 2019 Level	Clear negative impact
Revenue excl. IFRIC 12	€ 3.26 bn	Up by ~3%	Clear negative impact
EBITDA	€ 1,180 mil.	€~1,210 mil.	Clear negative impact
EBIT	€ 705 mil.	€~700 mil.	Clear negative impact
Group result before minorities	€ 454 mil.	€~490 mil.	Expected to be negative
Dividend proposal	€ 2.00 / share	stable	€ 0.00 / share



Appendix Group P+L



<u>in € million</u>	Q1 2020	Q1 2019
Revenue	661.1	803.8
Change in work-in-process	0.2	0.2
Other internal work capitalized	9.6	8.8
Other operating income	11.1	17.5
Total revenue	682.0	830.3
Cost of materials	-222.3	-288.2
Personnel expenses	-292.6	-300.1
Other operating expenses	-38.0	-41.4
EBITDA	129.1	200.6
Depreciation and amortization	-116.8	-114.5
EBIT/Operating result	12.3	86.1
Interest income	7.2	8.9
Interest expenses	-47.9	-49.9
Result from companies accounted for using the equity method	-20.6	-10.8
Other financial result	1.4	2.2
Financial result	-59.9	-49.6
EBT/Result from ordinary operations	-47.6	36.5
Taxes on income	11.9	-8.5
Group result	-35.7	28.0
thereof profit attributable to non-controlling interests	-6.7	-2.5
thereof profit attributable to shareholders of Fraport AG	-29.0	30.5
Earnings per €10 share in €		
basic	-0.31	0.33
diluted	-0.31	0.33

Appendix

Group Cash Flow



in € million	Q1 2020	Q1 2019
Profit attributable to shareholders of Fraport AG	-29.0	30.5
Profit attributable to non-controlling interests	-6.7	-2.5
Adjustments for		
Taxes on income	-11.9	8.5
Depreciation and amortization	116.8	114.5
Interest result	40.7	41.0
Gains/losses from disposal of non-current assets	0.1	0.0
Others	-5.1	-15.5
Changes in the measurement of companies accounted for using the equity method	20.6	10.8
Changes in inventories	1.0	0.5
Changes in receivables and financial assets	46.0	4.2
Changes in liabilities	-2.8	-14.8
Changes in provisions	-42.0	-11.6
Operating activities	127.7	165.6
Financial activities		
Interest paid	-6.5	-4.9
Interest received	9.5	4.2
Paid taxes on income	-38.6	-35.9
Cash flow from operating activities	92.1	129.0

in € million	Q1 2020	Q1 2019
Investments in airport operating projects	-97.7	-178.2
Investments for other intangible assets	-3.1	-2.2
Capital expenditure for property, plant, and equipment	-162.5	-221.7
Investments for "Investment property"	-9.7	-0.1
Sale of consolidated subsidiaries	0.0	4.5
Dividends from companies accounted for using the equity method	0.0	38.2
Investments in companies accounted for using the equity method	-1.2	0.0
Proceeds from disposal of non-current assets	0.4	0.5
Cash flow used in investing activities excluding investments in cash		_
deposits and securities	-273.8	-359.0
Financial investments in securities and promissory note loans	-7.9	-79.8
Proceeds from disposal of securities and promissory note loans	23.9	43.5
Increase/decrease in time deposits with a term of more than three months	-90.1	-20.8
Cash flow used in investing activities	-347.9	-416.1
Cash inflow from long-term financial liabilities	528.2	589.4
Repayment of non-current financial liabilities	-56.7	-121.7
Changes in current financial liabilities	-89.1	-136.7
Cash flow from financing activities	382.4	331.0
Changes in restricted cash and cash equivalents	0.3	35.3
Change in cash and cash equivalents	126.9	79.2
Cash and cash equivalents as at January 1	543.5	598.2
Foreign currency translation effects on cash and cash equivalents	-10.7	5.4
Cash and cash equivalents as at March 31	659.7	682.8

Appendix

Group Financial Position



Assets

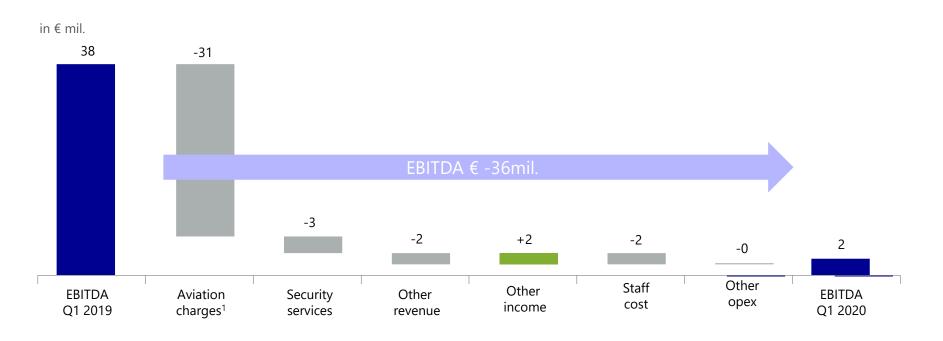
in € million	March 31, 2020	December 31, 2019
Non-current assets		
Goodwill	19.3	19.3
Investments in airport operating projects	3,235.6	3,284.1
Other intangible assets	127.5	131.1
Property, plant, and equipment	6,924.0	6,837.9
Investment property	105.5	93.3
Investments in companies accounted for using the equity method	220.7	242.2
Other financial assets	457.0	503.0
Other receivables and financial assets	188.5	193.7
Deferred tax assets	88.7	78.6
	11,366.8	11,383.2
Current assets		
Inventories	22.6	23.6
Trade accounts receivable	144.1	203.1
Other receivables and financial assets	236.5	203.3
Income tax receivables	48.8	25.2
Cash and cash equivalents	994.9	788.9
	1,446.9	1,244.1
Total	12,813.7	12,627.3

Liabi	lities	and	eq	uity	/
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in € million	March 31, 2020	December 31, 2019
	maron 01, 2020	2010
Shareholders' equity		
Issued capital	923.9	923.9
Capital reserve	598.5	598.5
Revenue reserves	2,815.9	2,920.7
Equity attributable to shareholders of Fraport AG	4,338.3	4,443.1
Non-controlling interests	174.9	180.1
	4,513.2	4,623.2
Non-current liabilities		
Financial liabilities	5,212.8	4,746.8
Trade accounts payable	39.0	41.4
Other liabilities	1,238.1	1,279.4
Deferred tax liabilities	208.2	212.7
Provisions for pensions and similar obligations	40.1	40.2
Provisions for income taxes	85.8	69.7
Other provisions	148.4	158.7
	6,972.4	6,548.9
Current liabilities		
Financial liabilities	443.2	556.5
Trade accounts payable	327.1	297.3
Other liabilities	356.6	347.0
Provisions for income taxes	29.8	59.7
Other provisions	171.4	194.7
	1,328.1	1,455.2
Total	12,813.7	12,627.3

Appendix **Aviation**

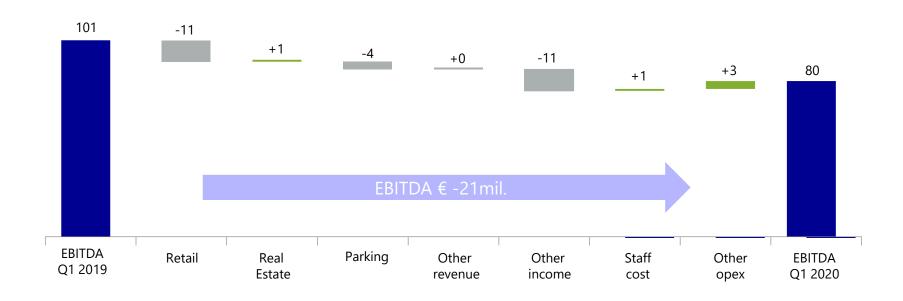




Retail & Real Estate



in € mil.

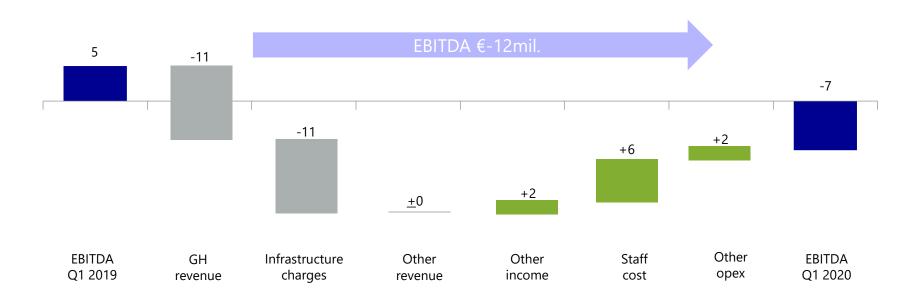


Appendix

Ground Handling



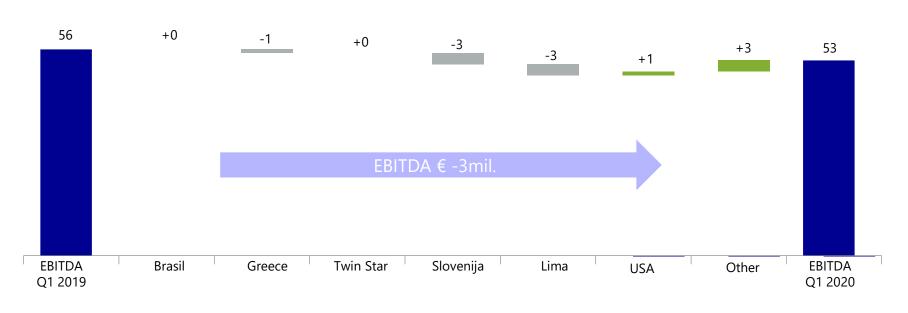
in € mil.



International Activities & Services



EBITDA in € mil.



Appendix

Performance of Major Airport Investments



in € million	Share in %		Revenue ¹⁾			EBITDA	_		EBIT			Result	
		Q1 2020	Q1 2019	Δ %_	Q1 2020	Q1 2019	Δ %_	Q1 2020	Q1 2019	Δ%_	Q1 2020	Q1 2019	Δ %
Fraport USA	100	19.1	17.0	+12.4	11.4	10.6	+7.5	0.1	0.1	_	- 1.6	- 2.2	
Fraport Slovenija	100	6.9	10.1	- 31.7	0.7	3.6	- 80.6	- 2.4	1.0	_	- 2.2	0.8	_
Fortaleza + Porto Alegre ²⁾	100	36.2	86.1	- 58.0	9.2	9.3	- 1.1	4.2	6.2	- 32.3	- 3.1	4.1	_
Lima	80.01	98.0	88.6	+10.6	28.5	31.9	- 10.7	24.8	28.3	- 12.4	15.2	19.6	- 22.4
Fraport Greece ³⁾	73.4	50.8	78.0	- 34.9	- 1.1	0.3	_	- 14.0	- 11.3	_	- 29.7	- 25.2	_
Twin Star	60	3.3	3.2	+3.1	- 0.9	- 1.2	_	- 3.8	- 4.2	_	- 4.7	- 5.2	

in € million	Share in %		Revenue ¹⁾			EBITDA			EBIT			Result	
		Q1 2020	Q1 2019	Δ%_	Q1 2020	Q1 2019	Δ %_	Q1 2020	Q1 2019	Δ%_	Q1 2020	Q1 2019	Δ %
Antalya	51/504)	21.6	25.5	- 15.3	11.2	15.4	- 27.3	- 16.6	- 12.5	-	- 27.7	- 27.0	<u> </u>
Thalita/Northern Capita Gateway	25	49.9	54.7	- 8.8	21.7	24.1	- 10.0	12.8	15.1	- 15.2	- 48.8	1.3	<u> </u>
Xi'an	24.5	32.1	63.6	- 49.5	- 1.6	28.0	_	- 14.4	15.8	_	- 14.3	13.4	

Figures refer to IFRS accounting, not local GAAP, percent changes based on unrounded figures

¹⁾ Revenue adjusted by IFRIC 12: Lima Q1 2020: €74.7 mn (Q1 2019: €81.8 mn); Fraport Greece Q1 2020: €21.1 mn (Q1 2019: € 22.6mn); Fortaleza + Porto Alegre: Q1 2020: €21.3 mn (2018: €23.0 mn); Antalya Q1 2020: €21.6 mn (Q1 2019: 23.9mn); Pulkovo/Thalita Q1 2020: €49.5 mn. (2018: €54.7 mn)

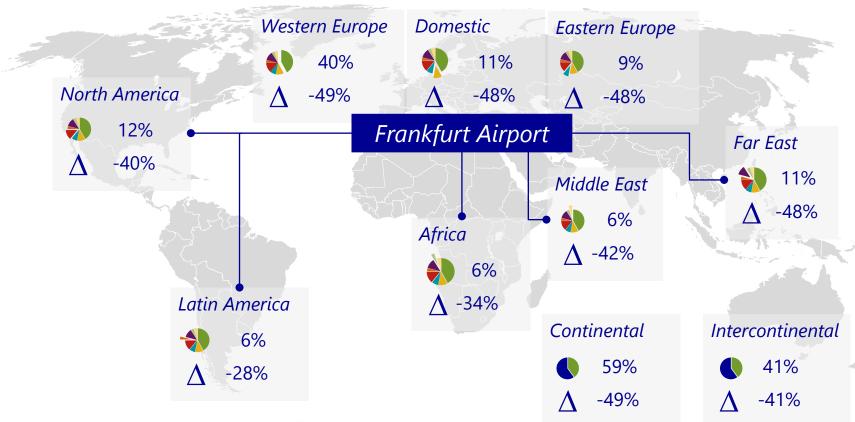
²⁾ Sum of the Group companies Fortaleza and Porto Alegre.

³⁾ Fraport Regional Airports of Greece A and Fraport Regional Airports of Greece B are collectively referred to as "Fraport Greece"

⁴⁾ Share of voting rights: 51%, dividend share: 50 %

4M 20 Frankfurt Passenger Split



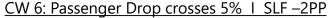


Appendix

Counter Measures







Short term Measures initiated

Reduction of Shift Schedules, Hiring Freeze, Unpaid Leave and Working Hour Reductions offered, Admin Cost under Review

CW 9: Passenger Drop reaches 15% | SLF – 9PP

Cost Review Across Company

Orders limited to 100% operational Requirements, Extra Time Reductions, Short-Time Working in Preparation

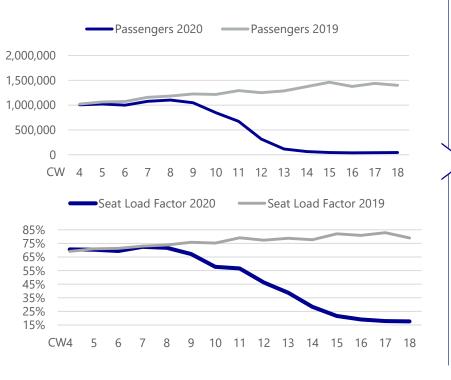
CW 10: Passenger Drop of 30% | SLF –18PP

State Aid Measures Announced

Conditions to apply for Short-Time Working to be eased across Germany, Further State Aid Measures under Review

CW 12: Passenger Drop of 73% | SLF –31PP

Short Time Working for c.80% of FRA Staff

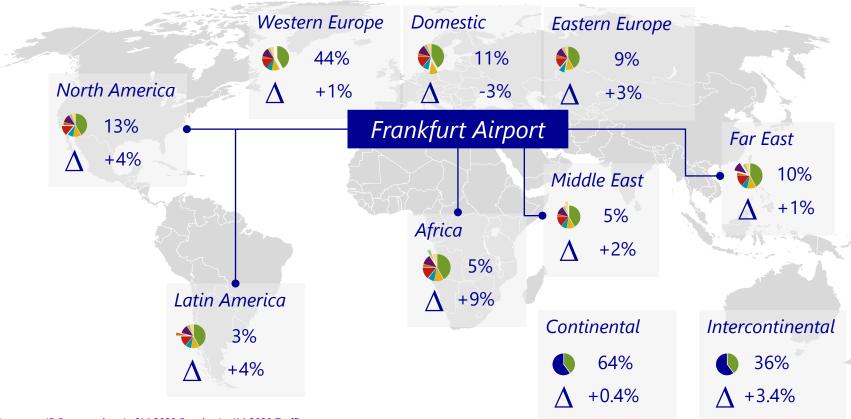




Key Message: "Close Management of Company & Recovery Post Coronavirus Expected"

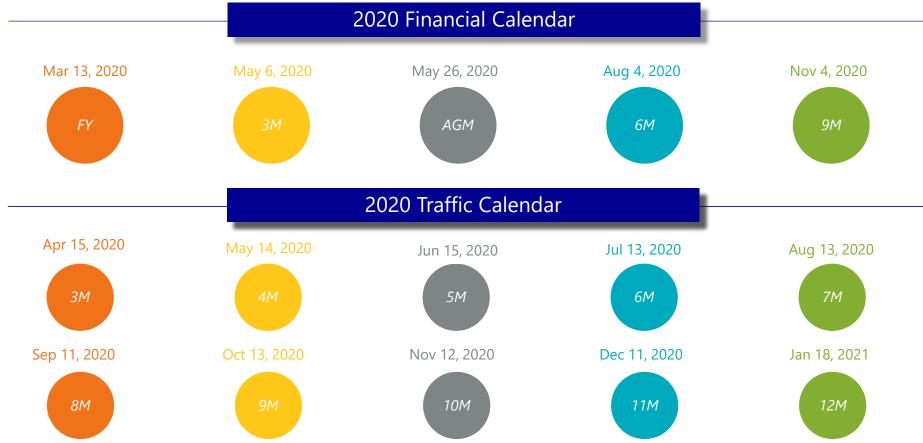
FY 2019 Frankfurt Passenger Split







Dates



IR Presentation | 3M 2020 Results | 4M 2020 Traffic



Thank you for your Attention!

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